



Understanding and Evaluating the BI Platform

by Cindi Howson



BI-06: Understanding and Evaluating the BI Platform

Module 0. About the Course (10 min)

- *About the Author*
- *Course Objectives*
- *Audience and Pre-requisites*
- *Course Structure*
- *Additional Resources*

Module 1. Strategic Considerations (42 min)

- *Major BI Events and Industry Trends*
 - *Mega-Vendors Pursue BI*
 - *Predictive Analytics and In-Memory*
 - *New Major Releases and Upgrades*
 - *Visual Discovery and Other Recent Innovations*
- *Challenges in BI*
 - *Overview*
 - *BI Adoption and Appeal*
 - *Time to Insight*
- *Financials and Market Strategy*
 - *Assessing Market Leadership*
 - *Query, Reporting, OLAP Revenues*
 - *Market Focus and BI Lifecycle*
 - *Market Strategies*
 - *Points to Consider*

Module 2. Tool Segments and Portfolio Management (35 min)

- *Which Users Need Which Tools*
- *Core BI Modules*
- *Other BI Modules*
- *Core BI Modules Differentiators*
- *Self-Service BI Continuum*
- *Example: Vendor Solutions Mix and Match*
- *Example: SAP Business Objects*
- *Example: Microsoft BI*
- *Example: IBM Cognos*
- *Why do Companies Have Multiple BI Tools*
- *2012 Degree of BI Standardization*
- *What is the Scope of Your BI Selection*
- *BI Buying Approaches*

Module 3. Pricing, Packaging, and Evaluation Process (49 min)

- *Pricing, Packaging, and Cost of Ownership*
 - *Main Approaches to Pricing and Packaging*
 - *Maintenance and Support*
 - *Packaging (as of mid-2013)*
 - *BI Buying Recommendations*
- *Evaluation Process*
 - *Tool Selection and Standardization Process*



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- Tool Upgrade and Re-Assess Process
- Maximizing you Scripted Demos
- Ways to Identify Criteria
- Translate Requirements to Features
- Prioritize Requirements
- Sample Business Query Scorecard
- Sample Detailed Frameworks
- Points to Consider

Module 4. Business or Ad-Hoc Query (21 min)

- *Strategic Questions*
- *Business Query Modules*
- *Business View*
 - Example without a Business View
 - Example with a Business View
 - SQL Generated Behind the Scenes
- *Prompting*
 - MicroStrategy Hierarchical Prompts
- *Support For Multiple Data Sources*
 - User Cases
 - Complex Business Questions
 - Multiple Schemas in a Single Data Base
 - Distributed or Federated Query
 - Departmental Data Sources
 - Key Considerations
- *Review*

Module 5. Reporting (30 min)

- *Strategic Questions*
- *Production Reporting Modules*
- *Report Structure and Layout*
 - IBM Cognos Report Studio: “Production Report”
 - SAP Business Objects Crystal Reports: Banded Reports
 - Crystal Reports: Design Mode
- *Charting Capabilities*
 - Information Builders WebFOCUS: Stacked Y Axis
 - Oracle BI EE: Bubble & Trellis
- *Report Interactivity and Navigation Features*
 - MicroStrategy: Interactivity Example
 - Microsoft Reporting Services: Drill Down
 - Information Builders: Active Reports
- *Other Reporting Evaluation Criteria*
- *Spectrum of Reporting Tools*
- *When to Use Which Tool*
- *Review*



Module 6. OLAP and In-Memory (32 min)

- *Online Analytical Processing*
 - OLAP – Strategic Questions
 - Before: Differences in Reporting & OLAP
 - Today's Ideal: Fluid Reporting & OLAP
 - Biggest OLAP Differentiators
 - OLAP Platform Architectures
 - OLAP Architecture Differences
- *In-Memory Analytics*
 - Benefits of In-Memory Analytics
 - Approaches to Fast BI
 - Traditional vs. In-Memory Query
 - In-Memory Evolves to Enterprise
- *OLAP Viewer*
 - Oracle OLAP Viewer
 - Microsoft PowerPivot
- *Review*

Module 7. Dashboards and Visual Data Discovery (48 min)

- *Definition*
- *Dashboards vs. Scorecards*
- *Big Picture Questions*
- *Dashboard Evolution*
- *Databoard vs. Visual Data Discovery*
- *Which Should You Use?*
- *Dashboard Product Segments*
 - BI Platform Dashboards
 - BI Platform Dashboard Vendors and Products
 - Pureplay Dashboards
 - Pureplay Dashboard Vendors and Products
 - Visual Data Discovery Dashboards
 - Visual Data Discovery Dashboard Vendors and Products
- *Dashboard Constructs*
- *Key Dashboard Features to Evaluate*
- *Dashboard Layout and Presentation*
 - MicroStrategy Dashboard with Advanced Visualizations
 - QlikView Tabs and Heat Map
 - Actuate BIRT 360 KPI List
 - Actuate BIRT 360 Strategy Map
- *Dashboard Consumption: Interactivity*
 - Tableau Dashboard with Map as Filter
 - Faceted Search: A Way of Navigating Data
 - Oracle Endeca: BI Dashboard with Search



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- IBM Cognos 10 Active Reports Dashboard
- *Dashboard Design*
 - Oracle Dashboard
 - Oracle Dashboard Designer
 - SAP BusinessObjects Dashboard Designer
 - TIBCO Spotfire: Business User Assembled
 - SAS Visual Analytics Explorer
- *Visual Data Discovery*
- *Visualization vs. Visual Data Discovery*
- *Visualization Speeds Insight*
- *Review*

Module 8. Architecture & Administration (18 min)

- *Architecture Criteria*
- *Multiple Tools Often Mean Multiple Architectures*
- *Ideal Architecture*
- *Scalability*
- *Scalability Recommendations*
- *Security*
- *Business View Administration*
 - SAP BusinessObjects Designer
 - SAP BusinessObjects Information Design Tool
- *Usage Monitoring: MicroStrategy Example*
- *Session Management: Oracle BI EE Example*
- *Other Administration Features*
- *Review*
- *The Final Word*